



Partnerships That Enhance Benefits Administration

Flexibility • Functionality • Technology





Our Partners Are an **Extension** of VBA's Technology Platform

VBA has partnered with some of the top innovators in the industry to enhance the functionality of your VBA technology platform. We have done the research and we are confident that our chosen partners can deliver the features and functionality you need to empower your business run more efficiently.

ADVANTAGES OF

Choosing a VBA Preferred Partner

Choosing a VBA preferred partner is the **faster** and **easier** way to enhance the functionality of your VBA platform at a lower cost.

01

BEST IN CLASS

VBA has partnered with industry-leading vendors.

02

TURNKEY SOLUTION

The connections are already built for you.

03

NO HIDDEN FEES

VBA does not charge implementation fees to connect to our partners.

04

FULLY INTEGRATED

We go beyond single sign-on and offer full integration.

05

VBA AS AN ADVOCATE

We have an established relationship with our partners to help triage customer support questions and issues.

06

BRANDING OPTIONS

Many of our partners can add your preferred colors and logo for a unified brand experience.

07

HOLISTIC VIEW

Our solution creates an integrated holistic view of healthcare and benefits information for members, providers, brokers, and employers.



VBA Software allows you to administer all lines of business in a single, easy-to-use application. VBA has partnered with some of the top innovators in the industry to enhance the functionality of your VBA technology platform. All of these solutions are integrated with VBA Software.

Provider Data
Management
1099 Services

Claim Edits / FWA
Reference Based
Pricing

Member and Provider
Electronic Payments
(EOBs / EOPs)



Claim Edits

PBM Services

Claim Repricing

Provider Electronic
Payments



Provider Data Management

Maintaining an accurate provider database is essential to efficient billing operations, but keeping records up-to-date requires continuous attention. BASELoad combined with VBASoftware delivers a 99% provider match rate in seconds, eliminating costly manual work and increasing auto-adjudication rates. In addition, BASELoad's W-9 Corrections helps healthcare payers avoid IRS penalties for inaccurate data.



Provider Matching

Improve ongoing provider matching rates to 99%



Clean Up and Fulfillment

Clean up your medical provider data for better adjudication



W-9/1099 Corrections

Avoid the cost of incorrect data submitted to the IRS



Optimized RBP

Completely automated pricing capabilities and customizable percentile pricing



Frequent Updates

Pricing methodology updates twice per year on rolling two years of data



Complete Coverage

Data for over 340 areas based on geography and socioeconomic factors



Reliable Reference-Based Pricing

Payers using Reference-Based Pricing need to know their reference base is solid, defensible and consistent. With Context 4 Healthcare and VBA Software, healthcare payers and their partner providers have a reference base they agree on. Combining Medicare and Context Usual, Customary and Reasonable (UCR) fee schedules yields the fewest pricing gaps in payment codes.



Fraud, Waste and Abuse Protection

Increasing quality of outcomes while reducing administrative costs is a significant challenge facing payers. Get a competitive edge with advanced analytics to detect fraud, waste and abuse when you combine VBA Software with Context 4 Healthcare.



Real-time Integration

Live FWA edits and detection during adjudication



Payment Integrity

Visibility into suspicious billing and treatment practices at the provider level



Powerful Defense

Pre-built analytics to identify provider aberrant utilization patterns



Automation

Remove barriers to digitization
while allowing payers to achieve
total electronic adoption



Instant Access

Connect with 900,000
providers and vendors
immediately upon activation



Save Time

Spend up to 80% less time
reconciling payments and
improve operational efficiency



Provider Electronic Payments

Virtual provider payments with VBA Software and ECHO make processing easier than ever, saving your organization valuable time and money along the way.



Claims Repricing

Reduce improper payments with Claims Repricing powered by Zelis, providing a precise and flexible prepayment review of medical claims. This service utilizes leading-edge technology and a team of clinicians to audit medical claims to uncover coding errors and inappropriate charges.



Quick Reprice Interface

Full integration for post-adjudication, pre-payment savings on in-network and out-of-network claims



Dedicated Product Support

Ensuring a seamless fit within existing claims processing operations



Single Integration

Claims editing, hospital bill review, out-of-network services, and more



Increased Protection

Focuses on lower-cost claims that other technologies ignore



Powerful Code Database

Contains coding edits that are run against each claim and compared to historical claims



Driven By Technology

Machine learning enables clean code editing and fewer false positives



Prevent Medical Overpayments

VBA has partnered with the LJB Group to integrate its ARMOR™ overpayment protection service into VBASoftware. ARMOR is a payment integrity solution that catches systemic overcharges on lower-cost professional claims before they become overpayments.



Enhanced Payment Processing

With Payment Processing powered by REPAY, health plans and TPAs can pay healthcare providers directly from within VBASoftware. Now, regardless of payment type, payers can access complete reconciliation and tracking in a single system—eliminating the need for multiple vendors and management of different systems.



Increased Efficiency

Eliminate manual data entry to
reduce employee stress



Enhanced Security

HIPAA, PCI-DSS and ACA
compliance and CAQH
CORE III certification



Added Transparency

Payment tracking and
reporting to maintain
consistent and prompt
movement of funds



Advanced Error Detection

Analyze claims with immediate turnaround and minimal impact to your existing workflow



Out-of-Network Services

Provider network relationships ensure substantial repricing results and no balance billing



Reference-Based Pricing

Real-time pricing engine that makes repricing claims faster and simpler than ever



Payment Integrity Solutions

Ensure you have the right payment integrity solution in place to protect your organization. VBA's payment integrity solution, powered by A&G Healthcare, can help streamline your claims repricing processes and reduce your total healthcare claims spend.



Fully Integrated PBM Services

VBARx, powered by Drexel, integrates into VBA Software and VBA Gateway to provide full PBM capabilities that help payers and members save on prescriptions. With VBARx, clients can expect reduced claims costs and savings on both administration fees and drug costs. Members can find pharmacy information and access over 1,200 patient assistance, copay assistance and manufacturer savings programs.



Cost Savings

Up to 30% reduction of total spend through deepest available discounts



Broad Network Access

National network of 65,000+ pharmacies including CVS, Walgreens, Walmart and more



Better PBM Experience

Drug formulary can be modified at any time to ensure proper management



VBA Gateway is a self-service enterprise web application on an all-encompassing, easy to use cloud-based platform. VBA has partnered with some of the top innovators in the industry to help you streamline communications, increase engagement and manage overall wellness through VBA Gateway.





Building Better Member Engagement

VBA Gateway and the Reclaim app work together to boost member engagement with a personalized walkthrough of the benefits enrollment process. Reclaim uses claims and eligibility information preloaded by VBA to create a personalized enrollment experience that includes preferred doctors, prescriptions and more. Through the year, members receive updates on benefit values and alternative services that could cut costs based on claims incurred.



Smart Benefits

Personalized recommendations driven by past claims data to ensure the right coverage



Informed Members

Updates on available healthcare benefits, potential financial contributions and more



Boost Loyalty

Tools that strengthen member engagement and increase satisfaction with meaningful advice



Comprehensive Wellness

Better financial wellness can improve healthcare costs and absenteeism



Smart Technology

Cutting edge artificial intelligence helps make money go farther



Easy to Use

Platform collects and organizes financial information, analysis, advice and on-demand refresh of recommendations



Total Health Includes Financial Wellness

SAVVI Financial allows employers to promote employee financial wellness alongside their physical health through VBAGateway. SAVVI, a leading technology-enabled financial wellness platform, allows employees to easily plan, manage and track their full financial picture and work towards their goals.



Member Premium Payments

Premium payment and management have never been easier than with this enhancement. After selecting benefits options, members can choose their preferred payment option and then manage their premium payment through VBAGateway. This solution is also PCI compliant.



Simplicity

Financial transparency
and easy payment
options



Engaged Members

Increased member
engagement with
a simple interface



Comprehensive Reporting

Financial reporting and
projections for payers



100% Virtual Healthcare

Connect with board-certified providers without traveling or waiting in offices



24/7 Access

Daily access to care services, all with an average wait time of less than 60 seconds



Fully Covered

From diagnosis to ongoing visits, to treatment plans and follow-up



DignifiHealth



Telemedicine Services

VBA Gateway offers telemedicine backed by DignifiCare's premier virtual healthcare service within the member portal, giving members the benefits of virtual care without the hassle of adding another login and password to manage.



Cost Transparency

VBA Cost Transparency powered by TALON helps employers establish in- and out-of-network negotiated rates to help drive down costs and produce mandatory pricing reports. This service also includes an online shopping tool through VBAGateway built from the application used as the model for the Transparency in Coverage rulemaking process.



Comparison Shopping Tool

Real-time deductible tracking
and network provider
out-of-pocket guidance



Required Reports

Easily create machine readable
files for in-network, out-of-
network and Rx public rates



Publish Negotiated Rates

Ensure early compliance
and offer a Safe Harbor for
employer groups



Online Shopping Tool

Display specific pricing by network, out-of-pocket costs and more



Generate Required Reports

Create machine readable files for in-network, out-of-network and Rx public rates



Full EOB Compliance

Show members their network status, accumulators, OOP pricing and more



Cost Transparency

With an industry-leading cost and quality ranking methodology, VBA Cost Transparency powered by Healthcare Bluebook enables employees to choose the most appropriate facilities and doctors for their healthcare needs. For payers and administrators, VBA Cost Transparency also provides advanced EOB compliance, support for machine readable files, and an online shopping tool that can easily interface with VBAGateway.



Comprehensive Wellness Programs

VBA Wellness, powered by PDHI, offers three program levels to fit your needs and budget. Users can access their personalized wellness portal through a single sign-on from VBAGateway. The solution includes health assessments, self-management tools, biometric screenings, wellness incentives, and more.



Highly Configurable

Choose from three wellness program levels to meet your needs and budget



Drive Engagement

Company branding and marketing toolkit, along with integrated social media accounts



NCQA Certified

Meets the NCQA requirements for Health Appraisal and Self-Management Tools



Maintain Certification

Turn-key solution to keep you in compliance with CMS and NCQA language requirements



World-Class Security

Compliance with HIPAA, PCI DSS Level 1 and more



Cover the Globe

More than 40 languages available for your member population needs



Language Translation Services

Combining powerful translation technology and the talents of world-class linguists, VBA Language Translation Services, powered by MotionPoint, removes the complex technical and operational burden that comes with deploying and maintaining multilingual versions of your member channels.

Notes



Contact us today at vbasaes@vbasoftware.com to set up a demo.
vbasoftware.com